

\*Opens Up New Perspectives for Your Company





Austria's central location in Europe makes the country the business interface hub for East-West business relations

### Dynamic **Business Location**

As a business location, Austria offers good underlying conditions for companies to conduct their business, as well as qualified skilled employees and a modern infrastructure.

Austria ranks among the most prosperous and innovative countries in the European Union. According to the European Statistical Office Eurostat, Austria's economic output is 28 percent higher than the EU average. As a consequence, the country's per capita GDP rates fourth in the EU, surpassed only by Luxembourg, Ireland and the Netherlands. The dynamic business location stands out thanks to its modern infrastructure, high quality technologies, well trained and highly motivated specialized personnel. It also offers a high level of reliability with respect to the energy supply in addition to political, social and economic stability. In addition, Austria is considered to be the ideal East-West business interface in a central geographical location.

For example, investors profit from a wide range of research promotion and funding programs, a business-friendly tax system and high productivity. In spite of this good positioning, we are continually working on creating an even more favorable business location conditions for the benefit of companies. In this spirit we would like to warmly welcome you to Austria.



Vice Chancellor and Federal Minister of Science, Research and Economy



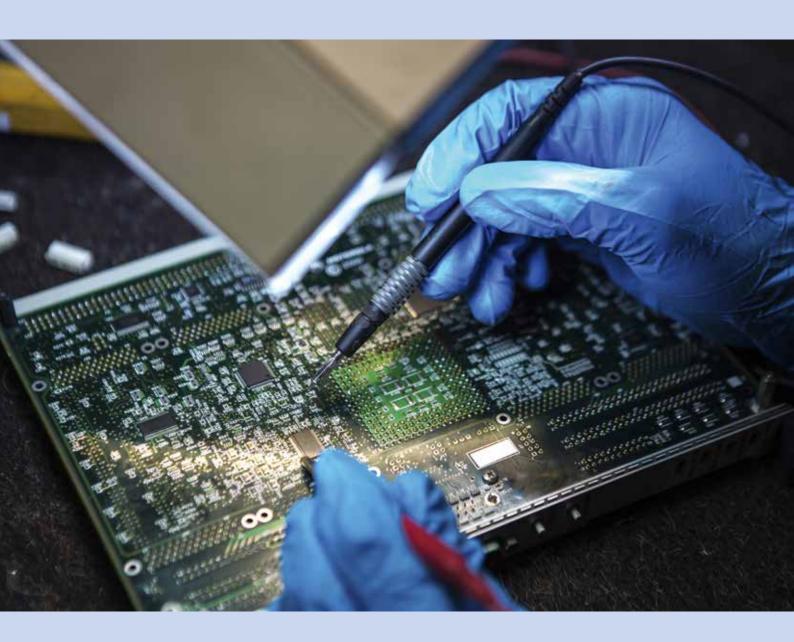
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A profitable location: International investors take it for granted that the business location of Austria will enable them to exploit top-notch know-how and quality, high performance technologies, a state-of-the-art infrastructure and EU membership with close proximity to Eastern and South Eastern Europe. They decide for surefire success, and thus choose Austria.

### Austria – A Profitable Location

The success factors: stability, CEE know-how and a prosperous market in the heart of Europe



Good marks for Austria as a business location: the latest OECD report underlined the positive effects of the 2016 tax reform measures on the business location. The tax reform is expected to increase purchasing power and demand and thus drive growth and employment.

International companies also have confidence in this stable and profitable business environment. In 2015 the Italian automotive group Bifragjni committed about EUR 25 million in additional investments in Austria. BMW invested EUR 100 million once again in its diesel engine competence center, and the Swiss pharmaceutical giant Novartis opened a new biopharmaceutical production site in September 2015 at a cost of EUR 150 million. Boehringer Ingelheim strongly expanded its Austrian operations, investing a total of EUR 250 million. The German chip manufacturer Infineon continues to expand, creating 200 new jobs in the field of research and development at its plant in Villach.

What makes the small country of Austria located in the heart of Europe so attractive as a business location?

**All advantages at a glance.** One thing is certain: for a profitable company many of the basic conditions must be suitable for business on a long-term basis. Investors can exploit a comprehensive package of competitive advantages:

- Outstanding level of energy security and reliability and low industrial electricity prices
- Political and social stability as well as a low crime rate
- Hardly any strikes thanks to the excellent relationships between employers and employees
- Second most prosperous country in the EU an attractive market with above-average purchasing power on the part of consumers
- Highly developed infrastructure with the best-performing airport with respect to flight connections to the Central and Eastern European region
- Ideal basis for business in South East and Eastern Europe with more than 1,000 CEE coordination headquarters of foreign companies
- Tax advantages based on a low corporate tax rate, a Group taxation scheme and attractive research promotion incentives
- Efficient location with high labor productivity and low unit labor costs
- Highly-qualified employees with practice-oriented vocational training



# Secure Location for Your Investments

Stability, predictability and security of the energy supply are outstanding features of Austria as a business location.

**No machines stand still.** Companies operating internationally can rely on Austria's extremely high level of political stability. Austria's economic and social partnership between management and labor representatives is not only the basis for one of the lowest strike rates anywhere, with only 2 strike days annually per 1,000 employees, but also ensures a low unemployment rate and a policy of wage restraint.

**In Austria businesspeople are on safe ground.** Climate change and natural catastrophes increasingly influence business location decisions. Austria ranks among the top performers in the world with respect to the reliability of its energy supply. Electricity is available more than 99 percent of the time. Austria is relatively free from natural catastrophes. Accordingly, it is not even listed in the risk evaluations of prominent international insurance companies.

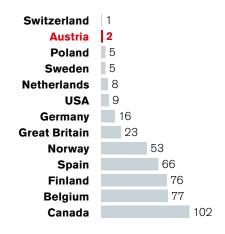
**High level of personal security.** The high level of legal certainty is not the only factor which is particularly attractive to companies. Austria is one of the safest countries in the world with a low crime rate. Even in big cities, it goes without saying that people can safely use public transportation late at night or take a stroll around town after attending a theater performance.

### Annual unplanned non-availability of the electricity supply in minutes, 2013



#### Strike duration in international comparison

Working days lost per 1,000 employees Annual average 2005 - 2013



## Growth through Innovation

Reduction in taxes and auxiliary labor costs

### How would you describe current developments in the Austrian business location?

"The tax reform strengthens the purchasing power of people and stimulates consumer spending. We are relieving the burden of all taxpayers paying income taxes, including 900,000 self-employed people. In addition, we are gradually cutting the auxiliary labor costs incurred by companies by up to EUR 1 billion annually. This comprises an important and strong signal."

#### What steps are you taking to support Industry 4.0 as a driver of innovations?

"Austria is outstandingly positioned as a high-tech country with qualified skilled employees. Industry 4.0 requires a close linkage of science, research and business. This makes our national cluster platform all the more important. 61 clusters with 7,100 companies and 600 research facilities can exchange ideas and views."

### What are the particular strengths which characterize the Austrian business location?

"Companies setting up business operations in Austria highly value the qualified skilled employees, the country's role as a business interface to Central and Eastern Europe, as well as the high level of stability and legal certainty. In contrast to other nations, strikes in Austria continue to be measured in seconds. Another advantage is the broad spectrum of research promotion schemes. The research premium which was increased to twelve percent creates new impetus. We have made it even more attractive for the research departments of large companies to locate in Austria. Austria also scores points thanks to its high quality of life."

#### What measures are you taking to facilitate the startup of young companies?

"Austria has emerged as a startup hotspot in Europe. Numerous incubators and incentives facilitate the startup and development of new companies. There are customized financing offers, from low-interest loans to equity stakes and guarantees. In addition, a legal framework has recently been set up for crowdfunding which serves as a role model in Europe."

→ www.bmwfw.gv.at



Reinhold Mitterlehner Vice Chancellor and Federal Minister of Science, Research and Economy



### People as a Success Factor

Austrian employees: top qualified and top motivated

**Exemplary education.** There is a close connection between the educational system and economic success of a country. That is why Austria focuses on providing sound education and training at all levels.

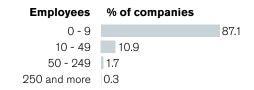
Dual education. Similar to Germany, Austria offers young people a dual education system, which combines practical vocational training with vocational schooling. In cooperation with companies, the schools make sure that training matches the requirements of the business community. In additional to vocational schools, higher technical schools provide courses of study in all fields. The education provided usually corresponds to a Associate Degree. A full two-thirds of all 14-18 year olds attend vocationally-oriented schools. Upon graduation, students can either start their professional careers or continue their education and study at one of the 21 universities of applies sciences, 22 public universities or 11 private universities. The universities of applied sciences, which offer 550 different courses of study, are particularly tailored to the specific needs of companies. Close to one-half of all the study programs offered by the universities of applied sciences enable people to continue their education alongside work.

According to the OECD study "Education at a Glance 2015", the Austrian educational system performs particularly well in preparing pupils for the job market.

**Low youth unemployment - motivated employees.** The sound educational system has a positive effect. Austria boasts the third lowest youth unemployment rate within the EU, at 10.1 percent.

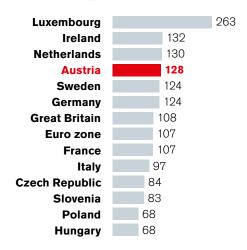
### Innovative small and medium-sized enterprises

Corporate structure in Austria



#### Prosperity in the EU

GDP per capita 2014 in purchasing power standards (PPS), EU-28 = 100



Source: Austrian Federal Economic Chamber, 2015

Source: Eurostat, 06/2015

### BMW Steyr

"The people in Austria boast top-notch qualifications and are highly motivated – a key to the country's business success. The business location also profits from a high-performance infrastructure, social stability and a high quality of life."



Gerhard Wölfel, Managing Director, BMW Steyr

### Magna Europe & Magna Steyr

"Magna Europe & Magna Steyr highly value the good research climate prevailing in Austria. An outstanding educational system, numerous competent partner companies in the region and the possibility to successfully cooperate with universities and universities of applied sciences make Austria an attractive research location for Magna."



Günther Apfalter, President Magna Europe & Magna Steyr

### **Nichicon**

"As a company operating in the high-tech sector, our EMEA headquarters should be established in a country with strong economic competence. Nichicon selected Vienna due to its central location in Europe and the related good access to our key European markets. Similarly, the cultural diversity of our international employees brings advantages in dealing with and understanding our customers throughout Europe."



Shinya Miyajima, Managing Director, Nichicon (Austria)



### East-West Interface

EU foothold for CEE companies, CEE headquarters for Western companies

Austria is internationally considered to be the top business location for building up business ties to South East and Eastern Europe. As a headquarters location, Austria boasts a total of 362 headquarters, far ahead of the competitive CEE locations of Poland, Slovakia, Czech Republic and Hungary. A study carried out by the law firm Wolf Theiss concluded that only 84 international companies have set up their headquarters in all the four above-mentioned locations combined. On balance, about 1,000 international companies such as Siemens, Beiersdorf, Hewlett-Packard, Eli Lilly, Henkel and Shell coordinate their CEE business operations from Austria. Approximately 40 international institutions with a focus on the CEE region are based in Austria.

**Locational advantages.** Outstanding Central and Eastern European know-how on the part of Austrian service providers such as banks and law firms, an historically matured cultural understanding of Austrians for the CEE region, political stability and security as well as transparent laws make Austria the ideal East-West business interface. This is complemented by a high share of employees with Eastern European language competence, based on the fact that some 20 percent of the population, after all, has a migration background.

**Austria is the investment champion.** Eastern Europe ranks among the most popular targets of Austrian foreign direct investment, almost 40% go to the CEE region. Tiny Austria is the largest single foreign investor in Slovenia, Croatia and Bosnia. In 2014, almost 21 percent of all Austrian merchandise exports were destined for Central and Eastern Europe. Its most important CEE trading partners are the Czech Republic, Hungary and Poland.

**Boom in start-ups from Eastern Europe.** Prominent companies from Central and Eastern Europe such as Lukoil, Centrex and Agrotec have long decided in favor of Austria as an EU location. Austria is a reliable partner for EU expansion, with the required know-how and competent service providers. The number of firms established by Eastern European companies in Austria has increased significantly in the period between 2003 and 2015, rising from 567 to 3,501.



**Headquarters in Austria**Head office of the parent company, in percent

Germany					34.8
USA			16	.5	
Switzerland	7	7.4			
France	4.7				
Japan	4.7				
<b>Great Britain</b>		4.	1		
Italy		3.9	9		
Sweden		3.3			
Netherlands		2.8			

**Headquarters** of international companies

	2011
Austria	362*
Poland	25
Hungary	24
Czech Republic	23
Slovakia	12



#### Austria's bonus points at a glance:

- A high level of interconnectedness
- Well-educated and loyal employees with Eastern European language skills
- Transparent legislation
- Excellent infrastructure
- Competent consultants, tax advisors, lawyers and financial service providers
- High quality of life
- High level of legal certainty and personal security

**CEE junior executives "Made in Austria".** Three-quarters of all migrants in Austria come from Central and Eastern Europe. These immigrants have above-average qualifications, and the proportion of college graduates is also above average. Austrian universities and educational institutions offer tailor-made training programs, often developed in cooperation with the business community. An increasing number of Austrian educational institutions also offer training programs in Eastern Europe.

**The Red-White-Red Card for highly qualified employees.** The Red-White-Red Card has been available to highly qualified individuals, specialists and university graduates from non-EU member states since July 2011. This enables companies to employ, for example, technicians, chemists or managers as well as university graduates from non-EU countries educated in Austria without requiring any further permits.

### Austria: Investment champion in Central and Eastern Europe

	Investment ranking		Austria's share in percent		
Croatia	1	27.3			
Slovenia	1		21.	6	
Bosnia-Herz.	1		17.9		
Romania	2	10	6.2		
Serbia	1	13.9	9		
Slovakia	2	13.2	)		
Bulgaria	2	11.8			
Czech Republic	3	11.4			
Macedonia	2	10.5			
Albania	3	8.1			
Hungary	4	7.8			

#### Eastern European companies discover Austria

New companies set up in Austria by CEE firms 2003 - 2015, 2003 total: 567; 2015 total: 3,501

	2003	2015
Russia	39	452
Ukraine	31	121
Other CIS	9	80
Bulgaria	29	152
Poland	40	91
Romania	26	159
Slovakia	116	557
Czech Republic	75	315
Hungary	149	1146
Baltic states	12	75
Slovenia	41	353

Source: WIIW FDI Report 2015 Source: Compass Verlag, 2015

### Marsh

"Austria is the leading investor in numerous Eastern European countries. Many important business partners and customers have also set up their CEE headquarters in Austria or invest heavily in this region. Against the backdrop of similar ambitious growth targets, this leads to synergies which all those involved ultimately profit from. Austria not only offers the best connections to the CEE region due to its central location in the heart of Europe, but never loses sight of its Western-oriented perspective. When operating out of Austria, it is easier to follow various trends and developments of Western economies, make the necessary adaptations and then transfer them to the region. Another point to be made is the large number of qualified employees in Austria with Eastern European know-how or multilingual abilities. Last but not least, Vienna is a very attractive city, and thanks to its international orientation, a very interesting option for young talents from all across Europe to continue their professional development."

### Wolong Electric

"Austria is located in the heart of Europe and has excellent ties to Eastern European countries, which are our growth markets. An important prerequisite for Wolong is the well-developed infrastructure featuring good flight connections to Eastern Europe. We profit from the central location and the Eastern European know-how in Austria and in particular from the excellently trained skilled employees. Austria's special know-how in mechanical engineering is almost unmatched. Moreover, the cooperation with scientific institutions gives us a decisive competitive edge."

### Lukoil

"We highly value the excellent infrastructure, especially the great flight connections, the high quality of the labor market as well as the outstanding quality of life in Vienna. In addition to the geographical location, the high level of economic and political stability was an important factor in our headquarters decision."



Lukas Herrmanns, CEO Marsh Austria/CEE Chairman Marsh & McLennan Companies Austria



Angel Chen, CFO, Wolong Electric



Robert Gulla, Managing Director, Lukoil Holding GmbH



# A Country of Specialists

Innovative small and medium-size companies as global market leaders

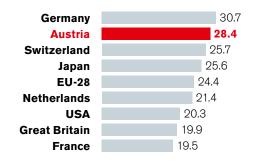
Austria as an industrialized nation. Tiny Austria has surprises in store for everyone, serving as the location for numerous niche players in all sectors such as ENGEL, Rosenbauer and Doppelmayer, which produce cutting edge products and are world market leaders. The packaging giant Alpla is carrying out research on bio-based plastics, and opened three new plants in Saudi-Arabia, India and Mexico in 2015. The Austrian wind power specialist Bachmann was honored for the "Best Technological Innovation" at the Wind Energy Operations & Maintenance Summit in den USA. Frequentis supplies a police communications system for Bavaria, and is also part of a consortium developing a comprehensive program to modernize air traffic control on behalf of the British Ministry of Defence. Firms such as Red Bull, Swarovski and Manner have gained international fame, conquering global markets from their base in Austria.

The World Competitiveness Yearbook 2015 gave top international ratings to Austrian companies. Austria was ranked fourth in the world for having the most efficient small and medium-sized enterprises.

**Austria's economy is globalized.** This is the conclusion of the KOF Globalization Index 2015 compiled by ETH Zurich, a renowned university for technology and natural sciences. The annually updated index measures the economic, social and political dimensions of globalization for 191 countries. Austria was rated an impressive fourth in the rankings behind Ireland, the Netherlands and Belgium.

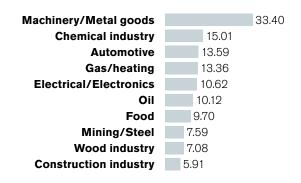
#### Austria as an industrialized nation

Production sector's share of GDP in percent, 2014



#### Most important industrial sectors

Industrial production 2014 in EUR billion



Source: Eurostat, OECD, 2015 Source: Austrian Federal Economic Chamber

### Microsoft

"Austria is a healthy country with incredible economic strength, a solid foundation of SMEs, great industrial companies, multinationals and numerous innovative hidden champions. Furthermore, one can sense the fact that the country is ready for the digital transformation. For this reason, Austria is a particularly interesting market for Microsoft because we offer suitable products and solutions for the upcoming changes."



"The Austrian scene is young and fresh, mobile and attractive. And the quality of life is one of the best in the world."



Dorothee Ritz, General Manager, Microsoft Österreich



Peter Stebe, CEO Next Society

### Takeda

"Austria is a relatively small country, but favorable legal and economic conditions exist here. We benefit from competent specialized employees, high quality industrial and research partners along with attractive funding and a moderate corporate tax rate. In addition, the outstanding quality of life is another argument which should not be underestimated as a means of luring and retaining talented people for a long time."



Stefan König, Managing Director Takeda Austria



## Lower Taxes, Higher Profits

Group taxation and research incentives create a business-friendly tax system in Austria.

A globally operating company benefits from decisive competitive advantages in maximizing profits which are offered by Austria. Limited liability companies are only subject to a 25 percent corporate income tax and nothing else – no wealth or trade tax at all. Accordingly, the founding of a holding company represents an advantageous approach from a tax perspective.

**The Group taxation scheme serves as a role model in Europe.** The profits and losses of subsidiaries are pooled at the parent company and subject to a unified tax rate. Loss carry-forwards of the group leader are consolidated with the taxable profits of the other companies. The pre-requisite is for the Austrian limited liability company to have a participatory stake in the foreign firm of at least 50 percent and one share. For regional headquarters, this system serves as the basis for greater competitiveness within the Group, and reduces the risk in expanding to new markets.

**Private foundations generate tax advantages.** There is also the possibility of setting up a foundation, which enables extensive organizational freedom and generates tax advantages. The feature of a private foundation is that one or several founders can devote assets (also different amounts) in the long term exclusively for the purpose of fulfilling the objective stipulated in the deed of foundation without the supervision of administrative authorities.

**Research more, pay less.** R&D at a high international level poses major financial challenges to companies and research institutions. For this reason, Austria has reduced the risk of investments. The tax reform measures taking effect in 2016 include an increase in the research premium to twelve percent. This applies to a company's own R&D as well as contract research, and is paid in cash. In this way the framework conditions for corporate innovations are being further improved.

**Startups made easy.** Since March 2014, a minimum nominal share capital of EUR 35,000 is required, of which half has to be paid in cash. New startup privileges applying to the initial phase of entrepreneurial activities were introduced (for a maximum of 10 years). Such provisions must be included in the original articles of incorporation. The privileged status is derived from the fact that such limited liability companies in Austria can now be founded on the basis of a share capital of EUR 10,000, of which only EUR 5,000 has to be paid in cash.

### **Affiris**

"Austria's funding programs are optimally structured. Above all, they are unbureaucratic. We profit from extensive political and social support for science and research in Vienna. This microclimate enables us to attract excellent scientific talents and continue developing our ideas in a meaningful way."



Oliver Siegel, CEO of the Viennese vaccine developer

### LeitnerLeitner

"The Austrian research premium is an extremely attractive subsidy instrument in international comparison. Such a generous promotion of investments and the expansion of the program to encompass contract research in the EU and EEA region are not available in other countries in this form. The research premium is tax-free and is distributed regardless of the company's business results. In this way companies also benefit from a cash advantage during a loss-making phase".



Natascha Stornig, LeitnerLeitner Tax Audit Advisory

#### Corporate income tax rates 2015

Corporate taxes on undistributed profits in percent

Ireland	12.5
Slovenia	17.0
Czech Republic	19.0
Poland	19.0
<b>Great Britain</b>	21.0
Sweden	22.0
Slovakia	22.0
Austria	25.0
Netherlands	25.0
Norway	27.0
Germany	30.0
Spain	30.0
Italy	31.4
France	33.3
Belgium	34.0
USA	35.0

Companies operating in Austria are only subject to a unified corporate tax of 25 percent and nothing else. Taxes commonly levied in other countries, such as the trade tax or wealth tax, do not exist in Austria.



### Productivity as a Trademark

Austria ranked among the best in labor productivity

Leading in productivity. The level of industrial productivity in Austria is traditionally very high. In recent years Austrian industry has achieved disproportionately high productivity gains. The decisive reason for this is the highly motivated and qualified employees.

Moderate labor costs. In addition to the innovative strength of companies and the qualifications of employees, labor costs comprise a key factor determining the competitiveness of a country. Austria's competitiveness has developed positively in recent years. The disproportionately high increases in productivity could compensate for the somewhat higher level of labor costs. In the period 2007-2013, industrial labor costs in Austria rose by 3.0 percent, a more moderate rise than the EU average of 3.4%. High productivity goes hand in hand with strike rates of almost zero.

**Digital administrative procedures:** Austria's public administration, which actively supports companies in handling administrative work, functions in a modern, transparent and reliable manner. Austria is a frontrunner in Europe when it comes to open government data and mobile applications, and has a top ranking in terms of e-Government services. More than 90 percent of all companies already take advantage of such services.

#### **Labor cost developments**

Annual change in percent, average 2007-2013



### Labor productivity 2014 in EU comparison

GDP per person employed in PPS, EU-27=100



### Infineon

"Innovation is a major basis for the success of Infineon Austria as well as for Austria as a technology location and knowledge hub. Infineon was the most research-intensive company in the country with R&D comprising 25 percent of total revenue. In the coming years we plan investments and research expenditures in Austria to the amount of EUR 290 million. A good example is our project 'Pilot Space Industry 4.0', a completely new concept in Austria of networked and knowledge-intensive production at the Infineon facility in Villach."



Sabine Herlitschka, CEO of Infineon Technologies Austria AG

### Ottobock

"Austria, and Vienna in particular, provides an interesting environment for innovations. The good links to universities and the necessary proximity to research institutions and clinics make the business location attractive, not only for companies such as Ottobock but also for high potentials."



Hans Dietl, Managing Director of Ottobock Austria

### Porsche

"In Austria people are goal-oriented and well organized, and can quickly adapt to new circumstances. In my opinion, this flexibility is what characterizes Austria."



Alain Favey, Managing Director, Porsche



## Value Creation with Recreational Value

Unsurpassed in the world: Austria's quality of life

Managers working across the globe confirm it again and again: Austria has everything required by highly qualified individuals. A well-preserved environment, green meadows and mountain pastures, crystal-clear waters, good air quality combined with one of the most diverse cultural offerings and the world's highest quality of life make Austria a country which is pleasant to live in. According to the most recent "Quality of Living Survey 2015" prepared by Mercer Consulting Group, Vienna is the most livable city in the world.

#### International educational opportunities, extensive recreational offering.

Foreign investors do not have to dispense with having their children educated in their mother tongue. All required facilities are available, from the Vienna International School and the Japanese School Association in Vienna to the Swedish School. Close to 5,000 tennis courts, around 80 golf courses, 22,000 kilometers of ski slopes, 50,000 kilometers of hiking paths 10,000 kilometers of biking paths and much more make Austria a leisure paradise.

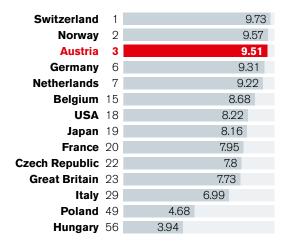
**Personal security.** Quality of life also encompasses the highest possible level of personal security, based on a low crime rate. There is hardly any other country in the world which matches Austria in respect to security of persons and property. In addition, forward-looking climate protection policies, a pronounced environmental awareness and ecologically-compatible production technologies make Austria an environmental role model.

### The most livable capital city in the world Ranking by quality of life

Ranking	City	Country
1	Vienna	Austria
2	Zurich	Switzerland
3	Auckland	New Zealand
4	Munich	Germany
5	Vancouver	Canada
11	Amsterdam	Netherlands
14	Berlin	Germany
22	Brussels	Belgium
27	Paris	France
40	London	Great Britain
44	new York	USA
46	Tokyo	Japan
51	Madrid	Spain
52	ROM	Italy
68	Prague	Czech Republic

#### Unmatched quality of life

10 = Quality of life is very high



### Daiichi Sankyo

"I appreciate the stable economic living conditions, a high level of personal security and an intact environment. Moreover, I highly value the scenic diversity, the people, their culture and the cultural offerings."



Manuel Reiberg, Managing Director Daiichi Sankyo Austria GmbH

## Bifrangi

"We are particularly gratified by the hospitality in Austria. The employees in the public offices and the Austrians in general are very friendly and polite. We were warmly welcomed and we feel very much at home here."



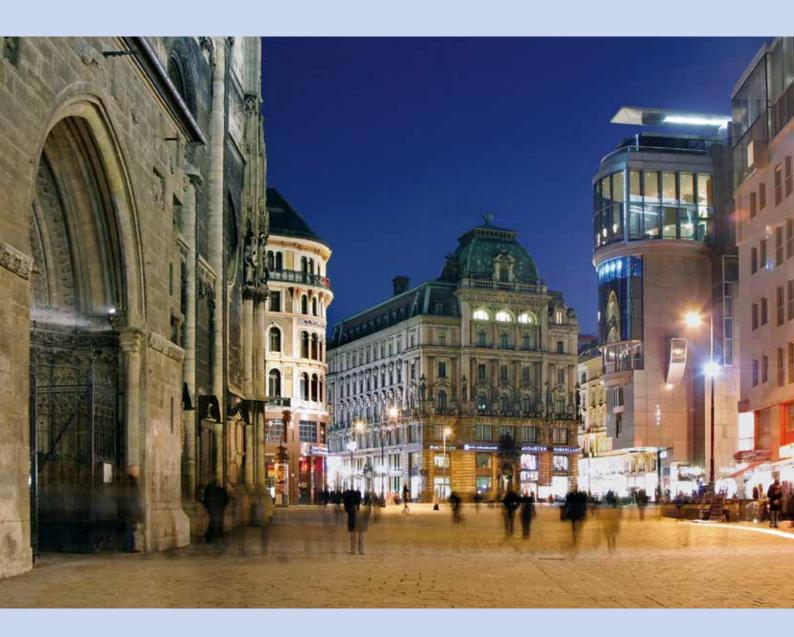
Francesco Biasion, Managing Director, Bifrangi S.p.A.

### Greenonetec

"The country stands out thanks to its clean natural environment, high standard of living and good infrastructure. In addition, we have motivated employees as well as a high level of educational attainment."



Robert Kanduth, Founder and Owner of Greenonetec



ABA – Invest in Austria offers you comprehensive service – from investment subsidies and market opportunities to tax laws. A team of 25 qualified employees put its know-how at your disposal to provide you with unbureaucratic support, but at no cost to you.

# The Best Contact Partner for Business Location Issues

As a consulting company set up by the Republic of Austria, ABA – Invest in Austria (ABA) is the top choice of international investors

- **Experienced investment consultants** personally serve you and provide all the necessary contacts required in Austria. Contact us when you start to consider expanding so that we can provide you with optimal support.
- ABA Invest in Austria offers customized information on Austria as a business location sectors, technologies and markets, political and economic conditions.
- We are happy to advise you on important issues relating to site selection such as labor and tax regulations, incentives or real estate prices.
- Employees of ABA Invest in Austria assist and support you in **handling** formalities such as applying for public funding or operating licenses also in
   cooperation with the regional investment promotion agencies in the federal
   provinces.
- ABA Invest in Austria also provides extensive services to support expansion investments **after project completion**.
- Investors can also benefit from the international network of ABA Invest in Austria's offices in Vienna, New York and Tokyo as well as the foreign trade centers of the Austrian Federal Economic Chamber.
- Award-winning ABA. ABA Invest in Austria has won several awards for its consulting services: World's Best Investment Promotion Agency, World Bank Benchmarking (2009); Global Leader in Online Investment Promotion, World Bank Benchmarking (2012); Second-Best Investment Promotion Agency and third-place award for its program to strengthen Austria as a headquarters location, FDI World Forum (2013).
- **Specialized brochures.** More detailed information on different topics and industries can be found in numerous specialized brochures such as:



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- Automotive Industry
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- Environmental Technologies
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- Headquarters Location Austria
- ICT / Telecom

- Life Sciences
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- Research & Development
- Tourism
- Starting Business in Austria
- Tax Aspects of Investments in Austria

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